

ABS Laundry Business Solutions opens office for Asia Pacific Region in Tokyo / Japan

ABS Laundry Business Solutions, has opened a new sales and support office in Tokyo Japan, underlining the importance of the Asia Pacific region for the world leader in automation and logistic solutions for the textile rental marketplace.

The new office will support existing customers in Japan, China and Australia as well as assist in the development of new business, while reinforcing ABS's global position as market leader.



We are delighted to be opening our office in Tokyo. ABS's comprehensive Laundry ERP and Contract Management software *ABSSolute*, gives us an excellent fit with the Japanese market. We wanted to have a local presence offering the best possible support to our existing and future customers,' said Anne de Boer, ABS Laundry Business Solutions CEO.

The office will be led by long term ABS employee Mr. Soshi Nakagawa, a Japanese national who has been a Project Manager implementing *ABSSolute* across all units and services centers of Aramark Japan. Mr Nakagawa said I'm proud to have been a part of the Aramark Japan implementation, it was a huge success story for ABS. Opening the Tokyo office and expanding our workforce, will strengthen ABS's global footprint and show prospects that we are serious about the Japanese and Asia Pacific market. We intend to grow the number of installations in the region substantially over the years to come.

Services offered to industrial laundries

The *ABSSolute* application is especially developed for the laundry and textile rental industry. Since ABS was founded in 1987, *ABSSolute* has gained tremendous functionality of which over 550 laundries in the world currently benefit. Business lines covered are the servicing of linen, garments, sterile services, mats & mops, hygiene services and residential laundry processing. The application includes contract management for the services agreed between a laundry and its customer, it covers the tracing and tracking via barcodes, LF, HF and UHF RFID as well as offering many billing options that are used all over the world. To further complete the solution web portals, mobile PDA and Smartphone apps are available for customers, drivers and remote works to interact directly with the main application. The company has 115 employees solely focused on supporting and developing the *ABSSolute* application on a daily basis from strategic locations across the globe.

PRESS RELEASE

June 22, 2016



UHF RFID

UHF is the latest technological development in the field of RFID, and provides significant value for the commercial laundry industry. *ABSSolute* supports any manufacturer of Gen2 UHF tag. In particular ABS has found the Fujitsu UHF tag to constantly outperform other tags in the market. By allowing the attachment of flexible Fujitsu RFID tags to flat linen that can withstand the heavy demands the industrial washing and finishing process. ABS, is the supplier of UHF technology, and is a distributor of Fujitsu UHF tags for the laundry and linen rental industry. The most recent Fujitsu technology provides a tag that is resistant to the new high pressure dewatering presses, which reach up to nearly 60 bars.

ABS, in close cooperation with the industrial laundry industry, Textelligence and Fujitsu, have developed UHF scanning portals that can register a container full of linen items in only a few seconds, providing extremely high tag recognition reliability. It is noteworthy that Textelligence scanning portals are installed in many laundries around the world.

Worldwide ABS has completed installations with the Fujitsu UHF RFID and gained crucial experiences. ABS and Fujitsu have a long lasting partnership in implementing high tech Japanese UHF technology combined with world leading software for the laundry industry of ABS. Now also for Japan ABS can offer this very strong combination of best brands in their area.

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